

Business Purpose: To make the most of time spent in the coaching relationship.

Compatibility

The coaching partnership will be more productive and fulfilling when there is a good chemistry, rapport and connection between the coachee and coach, so although there is no magic formula for ensuring a good fit in the relationship, the following pointers may help with decision making:

1. Clarify the coaching goals and development challenges.
2. Determine the skills set and experience required by the coach.
3. Consider the benefits of difference and similarity:

Coachee	Compatibility	Coach
	Personality	
	Communication style	
	Work style	
	Behavioural preferences	
	Interpersonal needs	
	Self esteem	
	Confidence	
	Self awareness	
	Self management	
	Sector and Function	
	Things in common	
	Educational background	
	Work background	
	Geographical roots	
	Areas of interest	
	Family	

4. Arrange an introductory conversation between the coach and coachee to finalise their choice and decision about working together.