

Part 2 - Adapting your Coacting Style



Part 2

Qualities & Flip Sides

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Harmoniser Get it right!	Innovator Get attention!
Perfectionist Get it right!	Achiever Get it right!

Implications for working relationships

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Qualities of INNOVATORS




Innovator

Qualities of ACHIEVERS









- Determined
- Gets results
- Get things done
- Decisive
- Concise
- Efficient
- Business like
- Takes charge


Achiever

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Qualities of PERFECTORS



Qualities of Perfectors	
1. Thorough	
2. Patient	
3. Detail focused	
4. Problem solvers	
5. Finish things	
6. Systematic	
7. Organised	
8. Persistent	



Qualities of HARMONISERS






Supportive Respectful Reliable
Pleasant Dependable Likeable
Trustworthy Warm Friendly
Diplomatic ☺ Good listener






When we're in conflict with, tired, stressed etc, we see.....

flip side





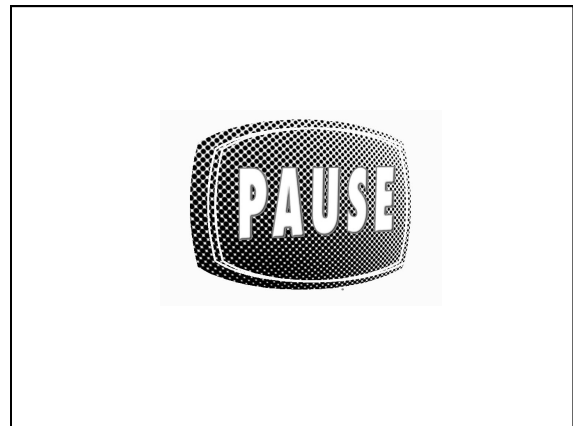

Flip side of INNOVATORS



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not attentive to detail
speak their thoughts out loud
don't finish things



Flip side of
ACHIEVERS




- bossy
- quick to criticise
- impatient



Flip side of
PERFECTORS



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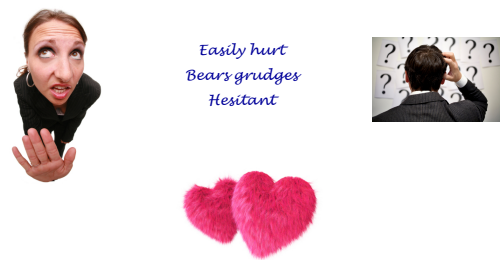


Flip side of Perfectionists

1. Nit picking
2. Critical
3. Take too long

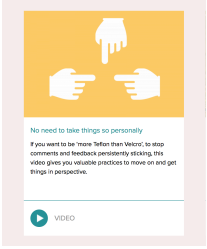


Flip side of
HARMONISERS



*Easily hurt
Bears grudges
Hesitant*

Help yourself / Free resources
www.peopleintelligence.com



No need to take things so personally
If you want to be 'more better than better' to stop
comments and feedback persistently sticking, this
video gives you valuable practices to move on and get
things in perspective.

VIDEO

Sports personalities
COMEDIANS
TV presenters
LEADERS
Reality TV shows

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How to recognise the Coacting Styles

How to adapt your Coacting Style

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How to get the best out of different people....



Harmoniser Get along!	Innovator Get attention!
Perfectionist Get it right!	Achiever Get it done!

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How to recognise the Coacting Styles



How to adapt your Coacting Style